

# WAYNE OVATION™

## 3+1 FUEL DISPENSERS

Wayne is pleased to announce discounts available for CITGO-branded locations. These discounts, combined with a CITGO incentive of **up to \$3,000 per dispenser**, provides the best opportunity to upgrade your site at an extremely affordable price. Incentives are limited, so act quickly. The suggested pricing examples outlined in this document are representative of the pricing available to you. Local Wayne Authorized Distributors are aware of these discounts and can provide actual pricing based on specific needs and local requirements. The base model pricing for Wayne Ovation fuel dispenser is equipped with the EMV-ready Wayne iX Pay secure payment platform.

Additional discounts are available to CITGO-branded branded Marketers/Retailers for Wayne Helix and HS Ovation fuel dispensers. Please contact your local distributor for more information.



### E25 / B20 STANDARD

Wayne Ovation dispensers are supplied with UL E25 Listing as standard. This reflects Wayne's ongoing intent of supplying its customers with the most flexible, reliable and future-proof equipment options. Regardless of which direction the regulations or next generation vehicle technology takes, your investment will remain viable for years to come.



### IX PAY SECURE PAYMENT PLATFORM

#### Comprehensive Security Protections

- Unauthorized removal detection and TDES-encrypted PIN data
- Device authentication, encrypted data links, secure display prompts

#### Adaptive Functionality Mode

- Patented feature reduces expensive downtime from equipment tampering
- Disables only affected functionality

#### Remote Key Injection

- On-site encryption key changes
- Reduced costs and downtime to change networks or rebrand site
- Keypad function key overlay flexibility



### HYBRID CHIP CARD READER

#### Comprehensive Security Protections

- Chip card and mag stripe data encryption
- Card reader disabled if removed from system
- Flush mount design resists external skimmer installation

#### LED Security Status Indicator

- Visual indicator to customers and employees that reader is secure

#### Mag Stripe Only Mode

- Save installation costs by pre-deploying EMV hardware
- Patented feature disables chip reader until EMV is enabled

**Parts Warranty on Chip Reading Functionality through 3/31/2020**



### WAYNE TAP™ CONTACTLESS / NFC READER

#### Alternative Mobile Payments Support

- Modular extension to secure payment platform
- Multiple forms of NFC / contactless payment
- Attract new customers with convenient tap-to-pay experience

#### EMV-Ready

- Supports current magstripe and EMV contactless protocols
- Minimizes EMV migration costs

#### Faster Transaction Speed

- Inherently faster by eliminating card swipe



### SMART SECURE ACCESS

- The ultimate in security to keep people out of your dispensers

| MSRP | CITGO |
|------|-------|
| \$   | \$    |

|    |                 |    |                 |
|----|-----------------|----|-----------------|
| \$ | <b>STANDARD</b> | \$ | <b>STANDARD</b> |
|----|-----------------|----|-----------------|

|    |                 |    |                 |
|----|-----------------|----|-----------------|
| \$ | <b>INCLUDED</b> | \$ | <b>INCLUDED</b> |
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|    |                 |    |                 |
|----|-----------------|----|-----------------|
| \$ | <b>INCLUDED</b> | \$ | <b>INCLUDED</b> |
|----|-----------------|----|-----------------|

\* Required option for CITGO Dispenser Program.

|    |                 |    |                 |
|----|-----------------|----|-----------------|
| \$ | <b>INCLUDED</b> | \$ | <b>INCLUDED</b> |
|----|-----------------|----|-----------------|

\* Required option for CITGO Dispenser Program.

|    |                 |    |                 |
|----|-----------------|----|-----------------|
| \$ | <b>INCLUDED</b> | \$ | <b>INCLUDED</b> |
|----|-----------------|----|-----------------|

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**WAYNE SCAN™ 2D BARCODE READER**

**Next Generation of Barcodes**

- Optical Image Scanner - reads barcodes on multiple surfaces, including mobile phones
- Supports all major 1D symbologies and common 2D symbologies

**Visual and Audible Indicators**

- Customer receives instant feedback that payment device has been read

|    |    |
|----|----|
| \$ | \$ |
|----|----|



**WAYNE XFLO™ FUEL METER**

**Stop Meter Drift**

- Xflo fuel meter maintains accuracy over time and use
- Spindle design reduces mechanical wear resulting in less fuel loss

**Fast Flow Rates**

- Up to 20% higher flow rates and more cars through forecourt

**Four-Year Calibration Warranty**

- No calibration cost for four (4) years and less fuel loss over time, results in extremely fast payback

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|----|----|
| \$ | \$ |
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ADDITIONAL OPTIONS

**VALANCE**

- Ovation dispenser Valance

|    |    |
|----|----|
| \$ | \$ |
|----|----|

**LX PACKAGE**

- Customizable LED lights on push-to-start (PTS) panel, above the card reader and printer, to guide user through the dispenser sale process; includes curved door to emphasize the brand image

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|----|----|
| \$ | \$ |
|----|----|

**BALANCE VAPOR RECOVERY**

- Balance vapor recovery for state-mandated environments

|    |    |
|----|----|
| \$ | \$ |
|----|----|

**HEALY VAPOR RECOVERY**

- Healy vapor recovery for state-mandated environments

|    |    |
|----|----|
| \$ | \$ |
|----|----|

**EMT - PRODUCT**

- Electromechanical Totalizers (per product) for site measurement

|    |    |
|----|----|
| \$ | \$ |
|----|----|

**SECURE DOOR LOCK**

- Secure dispenser locks deter physical access to the bezel; unique key and lock option available to minimize key duplication risks

|    |    |
|----|----|
| \$ | \$ |
|----|----|

**CALL BUTTON**

- Call button on bezel door

|    |    |
|----|----|
| \$ | \$ |
|----|----|

**SPEAKER**

- Speaker in column of dispenser

|    |    |
|----|----|
| \$ | \$ |
|----|----|

**DUAL UNIT PRICE**

- Dual unit price for four products

|    |    |
|----|----|
| \$ | \$ |
|----|----|

|  | MSRP | CITGO |
|--|------|-------|
| <b>TOTALS</b>                                  | \$   | \$    |
| <b>LESS CITGO DISPENSER PROGRAM INCENTIVE*</b> |      | — \$  |
|  |      | \$    |

\* See your CITGO Brand Manager for details.

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# WAYNE SITE AND DISPENSER CONNECTIVITY OPTIONS

Wayne Fueling Systems also offers media, site management and site connectivity tools to enhance your customers' forecourt experience. See below for greater detail on these options.



## WAYNE CONNECT™ IP-485® NETWORK SOLUTION

### Long Distance Capabilities

- TCP/IP connectivity for EMV transactions with existing site wiring
- Reliable performance to 600-ft distances

### Cost Savings

- Significant cost savings vs. running new conduit and breaking concrete
- One module per dispenser
- One in-store server per site (sold separately)

### Enables Media and Remote Monitoring

- Provides TCP/IP for media at the dispenser (inOvationTV™ media platform & Wayne iX Media™ platform)
- Supports iSense remote monitoring
- Ample bandwidth for media in parallel with EMV payment transactions

MSRP

CITGO

### Each Dispenser

|    |     |                 |
|----|-----|-----------------|
| \$ | 540 | \$ FREE w/ IOTV |
|----|-----|-----------------|

### Each Store

|    |       |                 |
|----|-------|-----------------|
| \$ | 1,970 | \$ FREE w/ IOTV |
|----|-------|-----------------|



## FUSION GATEWAY

- Fusion automation server ties systems and devices together, including POS, dispensers, price signs and tank gauges.

|    |       |                 |
|----|-------|-----------------|
| \$ | 2,995 | \$ FREE w/ IOTV |
|----|-------|-----------------|



## InOvationTV MEDIA PLATFORM

### Drive Inside Sales

- Custom retailer ads to drive inside sales
- Three updates a day to heighten impact of AM vs. PM offers
- Ads custom produced by Gas Station TV (GSTV) at no charge

### Customer Experience

- Video & audio loop synchronized across ALL fueling points, no conflicting media
- Customizable audio levels to suit your location with high-quality sound.
- Full-screen play during fueling

### 6 Year Plus Warranty

- All media components covered (Fusion gateway, Wayne Connect network solution, iX Boards, speakers, 10.4" display) for as long as you have the inOvationTV media platform contract.

|    |          |    |          |
|----|----------|----|----------|
| \$ | INCLUDED | \$ | INCLUDED |
|----|----------|----|----------|



## NATIONAL ACCOUNT MANAGER

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### Find Your Local Wayne Authorized Distributor

[www.wayne.com/en/contact/sales-service-locator](http://www.wayne.com/en/contact/sales-service-locator)

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### See Your Wayne Distributor for Financing Options

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